

**AAP 74<sup>th</sup> Annual Conference**  
**Seven Springs Mountain Resort - May 8 to 10, 2024**  
**AGENDA - (This agenda is subject to change)**

---

---

**Wednesday, May 8**

7:30 a.m. **Conference Registration and Coffee Break**

7:30 a.m. - 4:30 p.m. **Exhibits Open**

8:30 a.m. - noon **USPAP (7.0 hours)**

The USPAP course was developed to promote and maintain a high level of public trust in appraisal practice. This course aims to ensure that CPEs understand USPAP, the changes to USPAP, and how to use the USPAP publication to solve problems.

*Jason Frost CAE, MAI, Chief Deputy of Real Estate, Stark County OH*

9 a.m. - noon **Valuation of Alternative Energy Facilities (3.0 hours)**

This class will discuss the history and implementation of the different types of alternative energy sources. These alternative energy sources are not limited to just wind power or solar energy. With the development of alternative energy facilities, there is a big discussion about how to value these properties for ad valorem tax purposes. This class will cover the evolution of the alternative energy industry, planning and developing an alternative energy site, and valuing the alternative energy facility. Speakers will discuss the equipment exemption and windmill legislation that help determine the approach to valuing these facilities.

*Charles 'JR' Hardester, CPE, Chief Assessor, Lawrence County*

*Joshua Zeyn, CPE, Chief Assessor, Tioga County*

*Michelle Mack, CPE, Staff Appraiser, Vision Government Solutions*

*Jon Laughner, Extension Educator, Penn State Extension/Lawrence County*

**Understanding TIF, LERTA, KOZ and PILOTS (3.0 hours)**

The class will explain and review TIF, LERTA, KOZ and PILOT programs.

*Anthony Alu, Independent Consultant and AAP Past President*

noon - 1 p.m. **Conference Buffet Lunch (Included in Conference fee)**

1 - 4 p.m. **GIS in Assessment Operations (3.0 hours) NEW!**

This session will cover the basics of GIS, methods of integration with CAMA, spatial analysis, data sources, apps, hubs, nomenclature and what you need to get started or keep your project going. GIS can be a medium with which to provide assessment professionals with added efficiencies for many aspects of the day-to-day functions such as discovering, listing, and valuing properties for tax purposes and providing fair and equitable valuations. Utilize this technology to improve communication in answering questions you, property owners, and policymakers commonly ask – What's the year-on-year assessment change? What's the cost per square foot in this neighborhood?

*Lauren Voelker, Senior Solutions Engineer, Land Records and Local Government Teams, Esri*

**Appraisal of a Golf Course (3.0 hours)**

A summary of practices and procedures for valuation of golf courses and club properties and discussion of current market conditions, along with assessment issues will be covered in this class.

*Sergio S. Lo Presti, MAI, Partner, Sammartino, Stout & Lo Presti, Inc.*

*Robert G. Stout, Jr., MAI, Managing Partner, Sammartino, Stout & Lo Presti, Inc.*

**AAP 74<sup>th</sup> Annual Conference**  
**Seven Springs Mountain Resort - May 8 to 10, 2024**  
**AGENDA** - (This agenda is subject to change)

---

---

**Wednesday, May 8**

- 1- 4:30 p.m.      **USPAP**  
A continuation of the morning's class.
- 6 p.m.              **Dinner/AAP Chapter Education Auction** (Included in Conference fee)  
Don't forget to bring your county's auction donations!

**Thursday, May 9**

- 7:30 a.m.            **Conference Registration and Coffee Break**
- 7:30 a.m. - 4:30 p.m.    **Exhibits Open**
- 8 a.m.                **Annual Membership Meeting**  
Presiding - *Joshua Zeyn, CPE, AAP President, Tioga County*
- 9 a.m. - noon        **Modern Industrial Valuation**  
This seminar is meant to explore the empirical market factors forcing change in the industrial real estate sector, with an emphasis on the modern industrial real estate market. Our instructors will begin with an historical survey from the Industrial Revolution through the 20<sup>th</sup> century, focusing on how changes in market preferences and technology alter the landscape of industrial real estate. The class will identify major influences and key market preferences for all major sub-categories of industrial real estate usages and discuss the associated valuation methodology for each segment. Last but not least, the seminar will conduct an in-depth exploration on the rise of e-commerce and global distribution networks. Case studies will be presented for real life application of the concepts introduced.  
*Michael McFarlane, CPE, Manager of Southern Appraisal Region and Consulting Services, Tyler Technologies, Inc.*  
*James Parker, CPE, Evaluator, Office of Property Assessment, Philadelphia County*
- Tax Exemption** (3.0 hours)  
The class will look at exemptions, religious and purely public charity cases as well as exceptions to the assessment law.  
*Pamela Van Blunk, Esquire, Begley, Carlin & Mandio, LLP*
- Data Collection Standards** (3.0 hours)  
While data collection is handled differently in every county, this course is intended to be a source of reference to educate, and possibly reeducate, our members as well as open a conversation on the importance of the data collection process which is the foundation for the work of our profession.  
*Rita Yannayon, CPE, Senior Project Manager, Tyler Technologies, Inc.*
- noon - 1 p.m.        **Past Presidents Luncheon** (Included in Conference fee)

AAP 74<sup>th</sup> Annual Conference  
Seven Springs Mountain Resort - May 8 to 10, 2024  
**AGENDA** - (This agenda is subject to change)

---

---

**Thursday, May 9 (continued)**

1 - 4 p.m.                   **Administration of Act 319 Preferential Assessments** (3.0 hours)  
Anyone working with Act 319 in their county should plan to attend this class!  
Our experienced panel will have an in depth discussion covering Act 319  
definitions, split-offs, separations and other aspects of the program.  
Be sure to bring your burning questions with you.

*Deborah Crawford, CPE, IAAO-P, PQMC, Administrative Director of Assessment  
Tax Claim, Planning and Farmland Preservation Administrator, Tioga County  
Randy Waggoner, CPE, Chief Assessor, Perry County  
Cathy Voda, CPE, Chief Assessor, Wyoming County*

5:30 p.m.                   **Banquet** (Included in Conference fee)  
*Business dress is requested for the banquet.*  
**Annual and Service Awards Presentations**  
**New CPE Recognition**  
**Changing of the Gavel**

**Friday, May 10**

8 a.m.                       **Conference Registration and Coffee Break**

8 a.m. - noon              **Exhibits Open**

8:30 - 11:30 a.m.       **Reappraisal Planning & Implementation** (3.0 hours)  
This session will cover the highlights of past conference and educational offerings  
of "Reappraisal Planning & Implementation" with a slimmed down view on how  
assessors can begin to prepare for a county-wide revaluation. The second half  
of class will cover an assortment of tools created by the International Association  
of Assessing Officers (IAAO) to help assessors evaluate the performance of their  
office. **Please plan to bring a laptop, if you have one, so you can work  
through these online tools as they are discussed throughout the presenta-  
tion.**

*Shannon Hiss, Assessment Advisor, International Association of Assessing Officers*

**Introduction to Fair Housing** (3.0 hours) **NEW!**  
With the Appraisal Foundation's mandate that CPEs will eventually be required  
to take fair housing bias training as a continuing education requirement, this  
course offers a first look at the topic through a similar course (this is not the AQB  
certified course). Our instructors will cover current laws concerning fair housing,  
bias in appraisals and assessment, and recent litigation on the subject.

*Bruce Witt, CPE, CA, Appraisal Senior Commercial Reviewer, Tyler Technologies, Inc.  
Calvin Kent, PhD, AAS, CPE*

**From Tax Assessment to Tax Claim Bureau, Tax Sale and Back Again** (3.0 hours)  
This class will show the process of assessing for ad valorem taxation for real  
property tax and what happens when unpaid taxes are returned to the counties.  
The class will review the different procedures and types of tax sales that an  
assessment office could be exposed to along with the assessment restrictions  
if a property ends up in the county repository.

*Angelia Tennies, CPE, Chief Assessor/Director of Tax Claim, McKean County*

# AAP 74<sup>th</sup> Annual Conference\*\*

## Seven Springs Mountain Resort - May 8 to 10, 2024

**Full Conference Rates: Members - \$585      Non Members - \$685**

*Your registration fee includes Wednesday's Lunch and Dinner, Thursday's Lunch and Banquet, Classes, all Breaks and Materials.*

**USPAP textbooks are an additional fee - see below.**

**Please check the class(es) you wish to attend:**

**Wednesday, May 8 - Please check the class(es) you wish to attend:**

- A) **USPAP - AQB course (7 Hours, full day)** ..... **Additional: \$135 for textbooks**  
*Includes 2024 USPAP book, 7-Hour National USPAP Update Student Manual, and 2024 USPAP Reference Manual*
- B) Alternative Energy (3 Hours, morning)
- C) KOZ TIF LERTA PILOTS (3 Hours, morning)
- D) GIS in Assessment Operations (3 Hours, afternoon)
- E) Appraisal of a Golf Course (3 Hours, afternoon)

**Thursday, May 9 - Please check the class(es) you wish to attend:**

- F) Modern Industrial Valuation (3 Hours, morning)
- G) Tax Exemption (3 Hours, morning)
- H) Data Collection Standards (3 Hours, morning)
- J) Act 319 Preferential Assessments (3 Hours, afternoon)

**Friday, May 10 - Please check the class you wish to attend:**

- J) Reappraisal Planning & Implementation (3 Hours, morning)
- K) From Tax Assessment to Tax Claim (3 Hours, morning)
- L) Intro to Fair Housing (3 Hours, morning)

\*\* Recertification forms will be issued based on the classes selected.

**Final Amount \$ \_\_\_\_\_**

### 2024 AAP ANNUAL CONFERENCE REGISTRATION INFORMATION

(Don't forget to make a copy of this form for your records)

Name \_\_\_\_\_ Title \_\_\_\_\_  
*(as you want it to appear on your name badge)*

AV Number \_\_\_\_\_ County/Firm \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Mailing Address \_\_\_\_\_

Years of Assessment Service \_\_\_\_\_

ADA Accommodations Needed (physical, dietary or other) \_\_\_\_\_

**REFUNDS:** There will be a \$50 service charge for each refund requested before **April 15**. No refunds will be processed after **April 15, 2024** Substitutions are allowed.

Make check payable to "AAP" and return with registration form to: **AAP Annual Conference, PO Box 60769, Harrisburg PA 17106-0769 or email (highly recommended!) to llawyer@pacounties.org.**